MILITARY OFFICERS ASSOCIATION OF AMERICA

ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234 MINUTES OF BOARD MEETING - TUESDAY, 10 APRIL 2012

The Meeting was called to order by President Jim Cunningham at 1005 hrs. A quorum was present and acting throughout the meeting.

Attendees: Col Mac McDonald, Col Frank Rohrbough, LTC Jim Finch, LTC John Gibbs, LtCol Ed Marvin, MAJ Jim Cunningham, LTC Jim Webb, and Trish Meserve.

Unable to attend: Col Ed McCarthy, Col David Patrick, COL Vaughn Caudill, Col Lisa Skopal, LTC Bill Goforth, LTC Randy Hoff, Susie Tolman.

Invocation given by LtCol Ed Marvin and Pledge of Allegiance led by Maj Jim Cunningham.

Additions to Agenda: Golf Tournament – Col Frank Rohrbough.

Secretary: Col David Patrick (absent)

Minutes from 18 Jan 2012 were accepted as written and will be filed as a matter of chapter record.

Exec VP: LTC Bill Goforth (absent)

Absent due to training for new position with Army South.

VP Administration: LTC Jim Webb

Chapter is supporting 68 JROTC high school and 5 university level programs. May have a couple dozen more in the south Texas region and has advised his contact to have them contact the chapter for awards. Of the current 68 awards being presented 20 are outside of our travel area but 50% of the remainder will have a presenter.

MG Chuck Rodriguez assisted in the Harlengen presentation as well as judging scholarship recipients in the Valley. Jim will visit local Army JROTC HQ in San Antonio to get a complete listing of schools. Jim Cunningham advised the chapter had received 9 scholarship submissions.

VP Programs: (Open)

Advised speakers were lined up through April. Still working on May. Bill Goforth will host the April luncheon. Need good turn out for June Dinner Dance. Frank Rohrbough indicated there may be a conflict for the Sept golf tournament and will advise.

VP Membership: LTC Randy Hoff (absent)

Reviewed current membership numbers. Continue to gain members from Extravaganza, job fairs, free membership in national program and the pilot program. Randy is working on an extensive pending "drop list" to try and retain some members.

Treasurer: Col Vaughn Caudill (absent)

Reviewed the current financial report for first quarter. Jim recounted the 501(c)4 issue and how the IRS confirmed that donations to the chapter are indeed deductible as we are a war/veteran organization. Chapter has obtained new advertising income in the form of a full page ad in The Lariat, but it lost Broadway Bank but hopes to regain in during their next budget cycle. An additional expense that was not budgeted was the opportunity to cover the Red Cross Copier with an annual maintenance agreement for \$390.

Outreach Account (Scholarship):

INCOME	January	February	March	YTD	2012 Budget	Variance
Donations	235.00	2,642.15	1,025.00	3,902.15	\$ 5,000.00	(1,097.85)
Other				-		-
Golf Tournament						-
In				-	\$ 11,000.00	(11,000.00)
Out				-	\$ (4,500.00)	4,500.00
Sub Total Golf	-	-	-	-	\$ 6,500.00	(6,500.00)
TOTAL INCOME	235.00	2,642.15	1,025.00	3,902.15	\$ 11,500.00	(7,597.85)
OUTFLOWS						
Charity						
Wounded Warrior				-	\$ 2,925.00	(2,925.00)
Red Cross				-	\$ 500.00	(500.00)
Undesignated Charities			75.00	75.00	\$ 100.00	(25.00)
Total	-	-	75.00	75.00	\$ 3,525.00	(3,450.00)
				-		
Scholarships				-		
Torrey				-	\$ 2,000.00	(2,000.00)
Gen Herring (JROTC #1)				-	\$ 2,000.00	(2,000.00)
McCarthy (JROTC #2)				-	\$ 2,000.00	(2,000.00)
Marvin (Chapter)				-	\$ 2,000.00	(2,000.00)
Total	-	_	-	-	\$ 8,000.00	(8,000.00)
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TOTAL OUTFLOW	0.00	0.00	75.00	75.00	\$ 11,525.00	(11,450.00)
Decrease/Increase	235.00	2,642.15	950.00	3,827.15	\$ (25.00)	3,852.15
RESERVE BALANCES	31-Jan-12	29-Feb-12	31-Mar-12			
Outreach						
RBFCU						
Savings	\$305.50	\$ 305.50	\$ 305.50			
Money Market	\$10,230.82	\$10,376.83	\$12,880.11			
Checking	\$903.01	\$ 903.01	\$ 828.01			
Certificates	\$9,151.10	\$ 9,163.96	\$ 9,169.90			
Total	\$20,590.43	\$20,749.30	\$23,183.52			

Operations Account (Income):

	<u>January</u>	<u>February</u>	<u>March</u>	<u>YTD</u>	2012 Budget	Variance
Membership Dues						
MOAA National	1,740.00			\$1,740.00	\$ 2,000	-\$260.00
New Aux	15.00			\$15.00		\$15.00
New Retired				\$0.00	\$ 200	-\$200.00
New Active Duty				\$0.00		\$0.00
Renewal Aux	503.64	330.00	329.64	\$1,163.28	\$ 1,200	-\$36.72
Renewal Retired	2,524.64	877.28	1,234.35	\$4,636.27	\$ 9,000	-\$4,363.73
Renewal Active Duty				\$0.00	\$ 1,000	-\$1,000.00
Total	\$ 4,783.28	\$ 1,207.28	\$1,563.99	\$7,554.55	\$ 13,400	-\$5,845.45
Non-Dues Revenue						
Interest				\$0.00	\$ -	\$0.00
Shirt Sales				\$0.00	\$ 150	-\$150.00
Merchandise				\$0.00	\$ 100	-\$100.00
Advertising/Lariat	4,800.00		4,320.00	\$9,120.00	\$ 14,000	-\$4,880.00
Corporate Partnership		100.00		\$100.00	\$ 1,500	-\$1,400.00
Donations to Chapter	1,697.11	479.46	448.01	\$2,624.58	\$ 2,250	\$374.58
Donations to Outreach	2,642.15	1,025.00	313.87	\$3,981.02	\$ 650	\$3,331.02
Social Events	976.73	1,130.20	1,002.72	\$3,109.65	\$ 12,500	-\$9,390.35
Total	\$ 10,115.99	\$ 2,734.66	\$ 6,084.60	\$18,935.25	\$ 31,150	-\$12,214.75
TOTAL INCOME	\$14,899.27	\$3,941.94	\$7,648.59	\$26,489.80	\$ 44,550	-\$18,060.20
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RESERVE BALANCES	31-Jan-12	29-Feb-12	31-Mar-12			
Chapter Operations						
Broadway	\$18,069.36	\$16,056.17	\$22,670.11			
USAA	\$15,604.46	\$15,604.46	\$15,604.46			
Total	\$33,673.82	\$31,660.63	\$38,274.57			

Operations Account (Outflow):

Category	<u>January</u>	<u>February</u>	March	YTD	20	12 Budget	<u>Variance</u>
Bank Charge/Int					\$	100	(100.00)
Board & Staff Mtg					\$	50	(50.00)
D&O Insurance					\$	500	(500.00)
Dues & Subscription		50.00		50.00	\$	575	(525.00)
Focus/Advisory Groups		30.00		30.00	\$	50	(50.00)
Independent Contr	550.00	1,100.00	1,100.00	2,750.00	\$	13,200	(10,450.00)
Lariat Postage	1,000.00	1,100.00	1,100.00	1.000.00	\$	2.800	(1,800.00)
Lariat Printing	580.49	572.12	570.33	1,722.94	\$	8.000	(6,277.06)
Liability Insurance	300.49	425.00	370.33	425.00	\$	450	(25.00)
Marketing		423.00		423.00	\$	200	(200.00)
Membership Recruiting	175.00	90.00	55.00	320.00	\$	700	(380.00)
Miscellaneous	173.00	90.00	33.00	320.00	\$	100	(100.00)
Office	88.98	156.38	299.22	544.58	\$	1.800	(1,255.42)
Personal Affairs	00.90	100.00	299.22	344.36	Φ	1,000	(1,233.42)
	00.00	04.75	404.75	-		4 000	(007.50)
Postage & Delivery	89.00	91.75	181.75	362.50	\$	1,000	(637.50)
ROTC				-	\$	250	(250.00)
Social Events	810.00	1,020.00		1,830.00	\$	12,500	(10,670.00)
Solitaires				-	\$	125	(125.00)
Special Activities				-	\$	50	(50.00)
Telephone	109.75		218.29	328.04	\$	1,200	(871.96)
Volunteer Recogn				-	\$	100	(100.00)
TOTAL OUTFLOWS	3,403.22	3,505.25	2,424.59	9,333.06	\$	43,750	(34,416.94)
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Surplus/(Deficit)	11,496.05	436.69	5,224.00	17,156.74	\$	800	16,356.74

President: Maj Jim Cunningham – Leaving tomorrow for Washington DC to participate in the Army Chief of Staff's Retiree Committee. One topic of discussion will be the consequences of a forced medical retirement before 20 yrs is up. Jim has applied for a position on the MOAA Board. Jim Cunningham and David Patrick have been working with AVF to stage a 1 day conference on PTSD and TBI in May to help wounded veteran their spouses. AVF has applied for a grant to expand the program into west and south Texas.

Discussions & Review:

- a) Strategic Plan Update: Current status of priorities was reviewed.
- b) **Legislative Update:** Working with AVF, TVC and TCVO to prepare state legislative proposals for 2013 state legislative session. Also spreading the word on the current MOAA legislative goals.
- c) ARC Satellite Chapter: The initial meeting to gauge interest was very well attended. Need to identify leader who is willing to build the program and have at least a quarterly meeting.
- d) Golf Tournament: Frank Rohrbough requested the Board approve the need (if necessary) to obligate funds for the proposed golf tournament. Mac McDonald made the motion, seconded by John Gibbs. Motion approved. Motion was also made to increase the entry price per player from \$85 to \$100. John Gibbs made the motion, Ed Marvin seconded. Motion approved.
- e) **Collette Travel:** Jim Cunningham proposed the chapter aligns itself with Collette Travel as a way to raise funds for the chapter. John Gibbs highly recommends the company and the local representative.

Meeting adjourned at 12.25pm. NEXT BOARD MEETING - August 15, 2012 Chapter offices.
